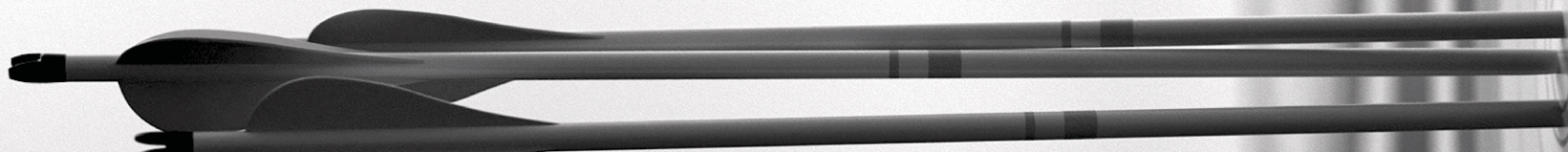


Lead Every Day



**Three Disciplines to Unleash the Passion
and Performance of Everyone Around You**





**Who wants to make better
decisions faster, resulting
in improved results?**



**An Operating System
enables higher operating
speed, greater efficiency,
and improved performance.**

How does an Operating System work?



How does an Operating System work?



FOCUS ATTENTION



How does an Operating System work?



FOCUS ATTENTION

LEVERAGE KNOWLEDGE



How does an Operating System work?



FOCUS ATTENTION

LEVERAGE KNOWLEDGE

INFORM SEQUENCING





$$5 + 7 \times 5 = ?$$



$$5 + 7 \times 5 = 40$$



PLEASE

EXCUSE

MY

DEAR

AUNT

SALLY



PLEASE (Parenthesis)

EXCUSE (Exponents)

MY (Multiplication)

DEAR (Division)

AUNT (Addition)

SALLY (Subtraction)

How does an Operating System work?



FOCUS ATTENTION

LEVERAGE KNOWLEDGE

INFORM SEQUENCING

IMPROVE RESULTS



Lead Every Day

Operating System



Lead Every Day
**Operating
System**



Lead Every Day
Operating
System



Lead Every Day **Operating** **System**



Lead Every Day **Operating** **System**





**I'm not sure I need
an Operating System.**



Our Operating System is for leaders who:

**BELIEVE THEY CAN MAKE A
DIFFERENCE IN THEIR WORLD.**

**CARE DEEPLY ABOUT
PERSONAL EXCELLENCE.**

**ARE ENERGIZED BY PRODUCING
TANGIBLE RESULTS.**



**How are you doing...
REALLY?**



Lead Every Day Assessment





Assessment Results





Assessment Results



- **HOW DO YOU FEEL ABOUT THE SCORES?**



Assessment Results



- **HOW DO YOU FEEL ABOUT THE SCORES?**
- **WHAT SURPRISED YOU?**



Assessment Results



- **HOW DO YOU FEEL ABOUT THE SCORES?**
- **WHAT SURPRISED YOU?**
- **WHICH SCORES WOULD YOU LIKE TO IMPROVE?**

Lead Every Day **Operating** **System**





**What is your
organization's definition
of leadership?**

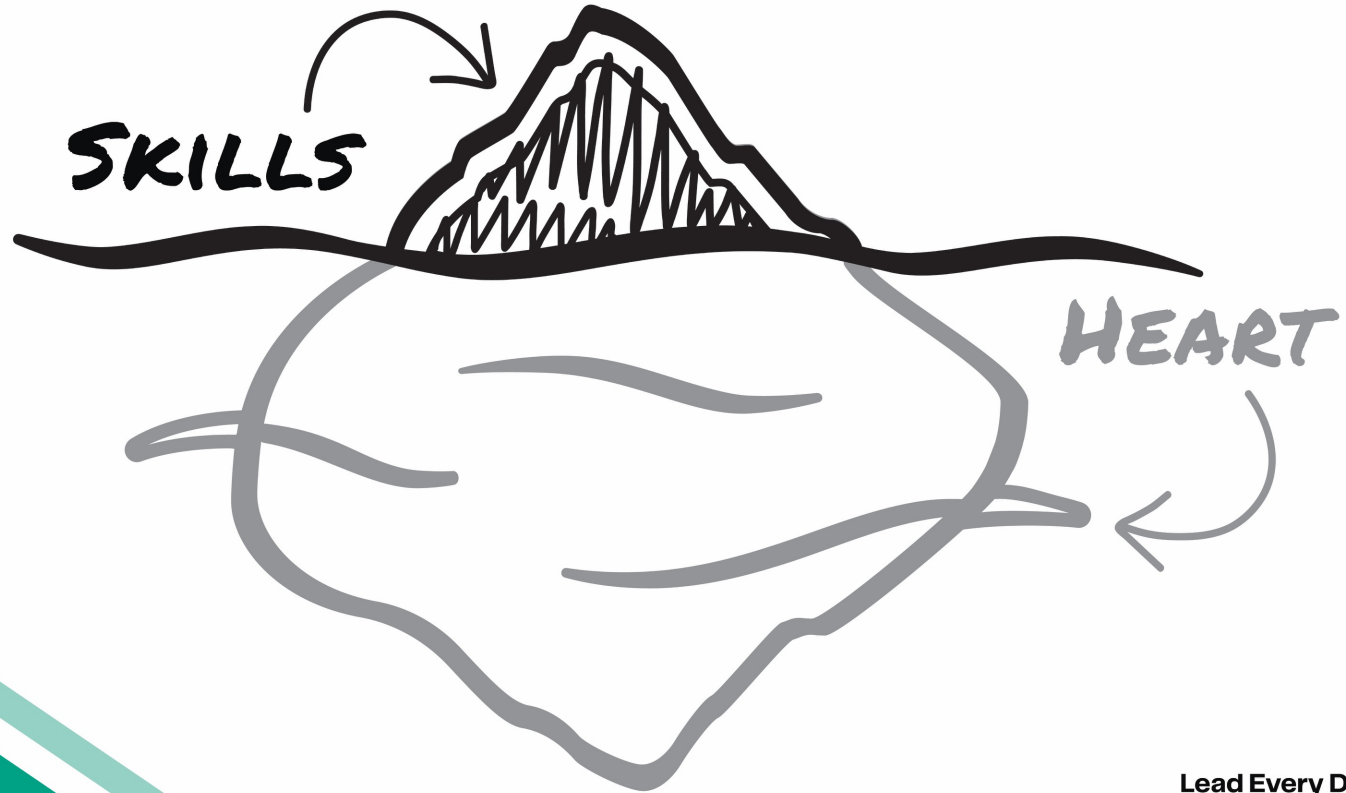


**60% of senior leaders around the world
say their organization has a shared
definition of leadership.**



When frontline leaders were asked the same question, 70% had no clue.

Uncommon Leadership





**“David shepherded them
with integrity of heart and
with skillful hands he led them.”**

PSALM 78:72



Uncommon Leaders



Uncommon Leaders

SEE THE FUTURE



Uncommon Leaders

SEE THE FUTURE

ENGAGE & DEVELOP OTHERS



Uncommon Leaders

SEE THE FUTURE

ENGAGE & DEVELOP OTHERS

REINVENT CONTINUOUSLY



Uncommon Leaders

SEE THE FUTURE

ENGAGE & DEVELOP OTHERS

REINVENT CONTINUOUSLY

VALUE RESULTS & RELATIONSHIPS



Uncommon Leaders


SEE THE FUTURE

ENGAGE & DEVELOP OTHERS

REINVENT CONTINUOUSLY

VALUE RESULTS & RELATIONSHIPS

EMBODY A LEADER'S HEART



If your heart is **not**
right, no one cares
about your skills



Uncommon Leaders

SEE THE FUTURE

ENGAGE & DEVELOP OTHERS

REINVENT CONTINUOUSLY

VALUE RESULTS & RELATIONSHIPS

EMBODY A LEADER'S HEART



Uncommon Leaders

SEE THE FUTURE

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REINVENT CONTINUOUSLY

VALUE RESULTS & RELATIONSHIPS

EMBODY A LEADER'S HEART



Which of the Fundamentals is your strongest?



Which of the Fundamentals is your strongest?

Which needs the most development at this time?

A grayscale background image of a diverse group of people in a meeting, clapping and smiling. The image is framed by a thick orange border.

**What can you
do to strengthen
your leadership in
the next 30 days?**

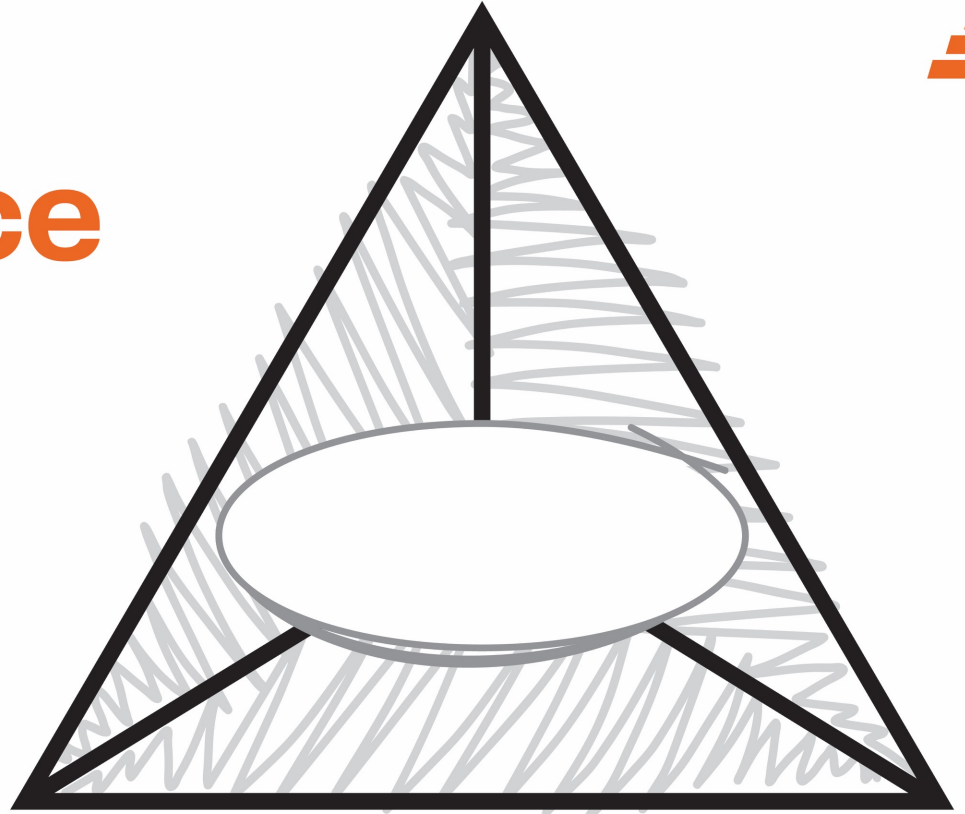
Lead Every Day **Operating** **System**



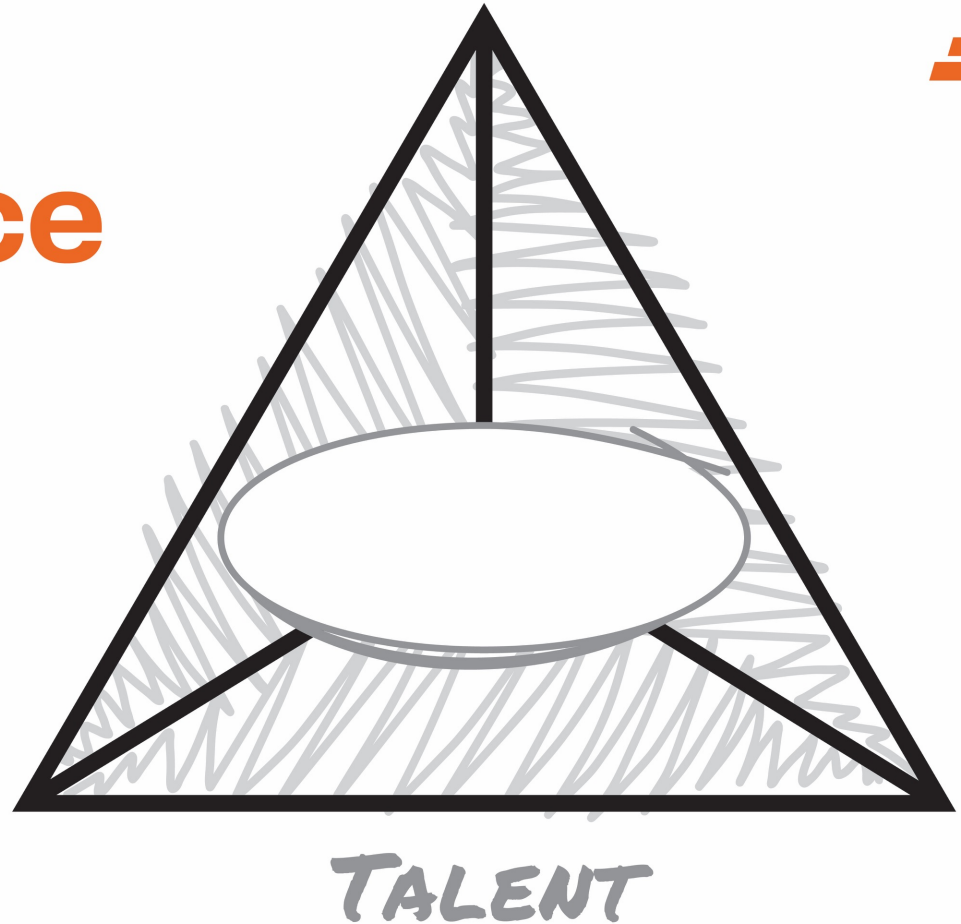
High Performance Team



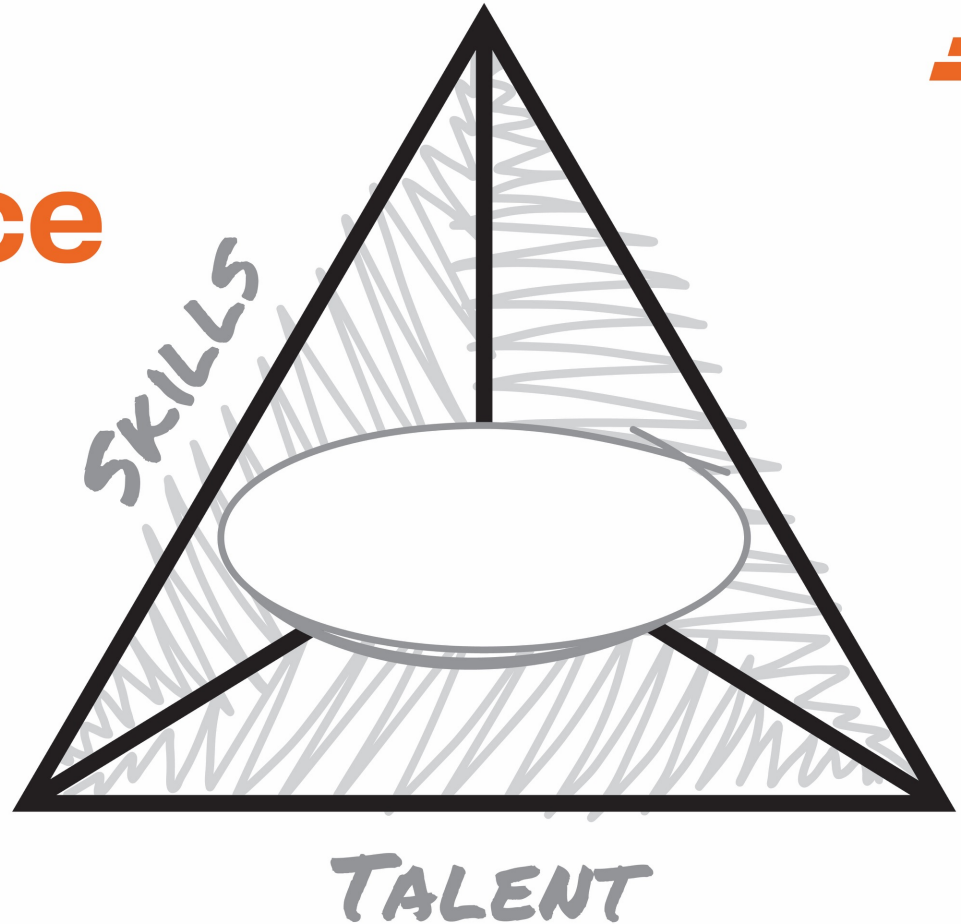
High Performance Team



High Performance Team



High Performance Team



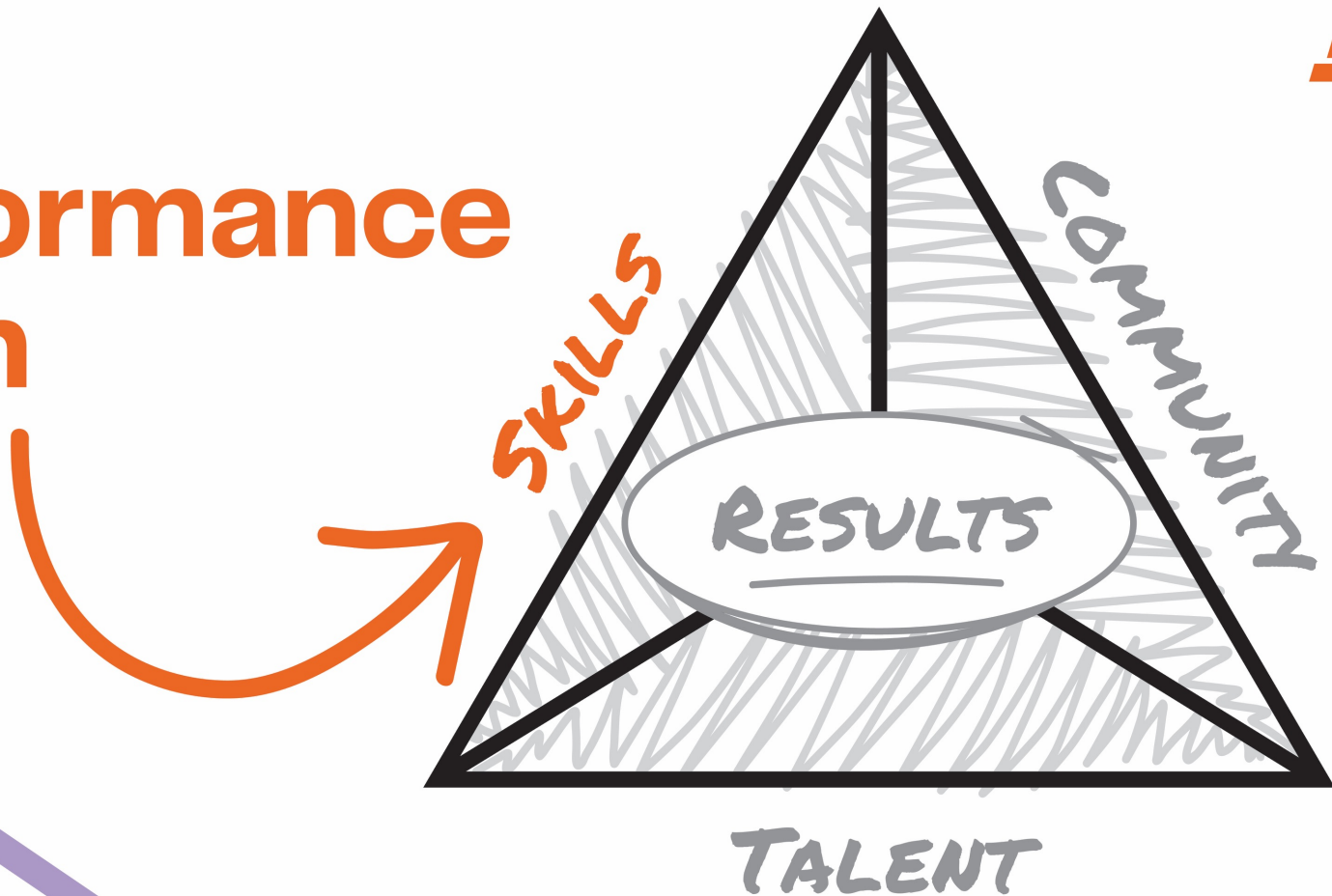
High Performance Team



High Performance Team



High Performance Team



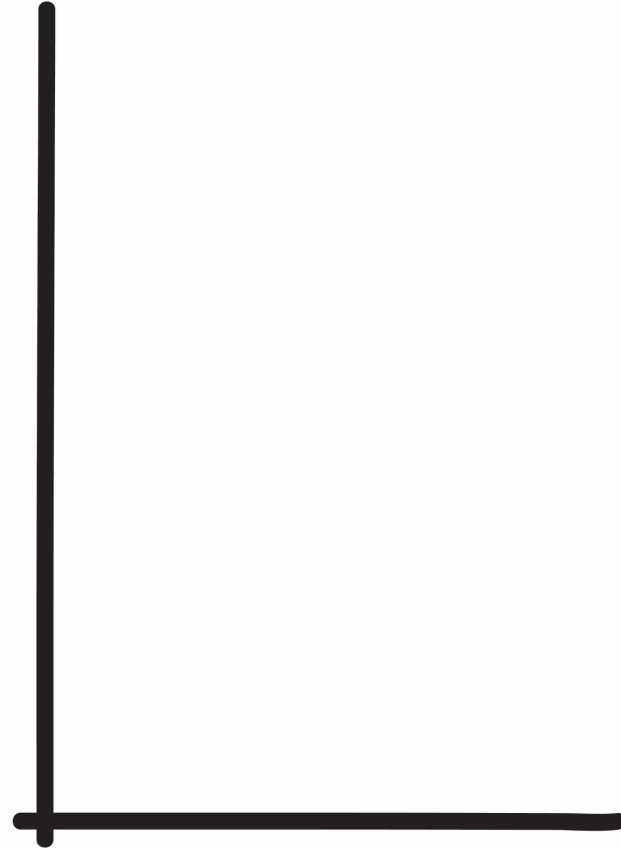
A large, hand-drawn orange oval that frames the central text. The line is thick and slightly irregular, giving it a sketchy, hand-drawn appearance.

**Leadership always
begins with a picture
of the future.**

Team Performance Curve



Team Performance Curve



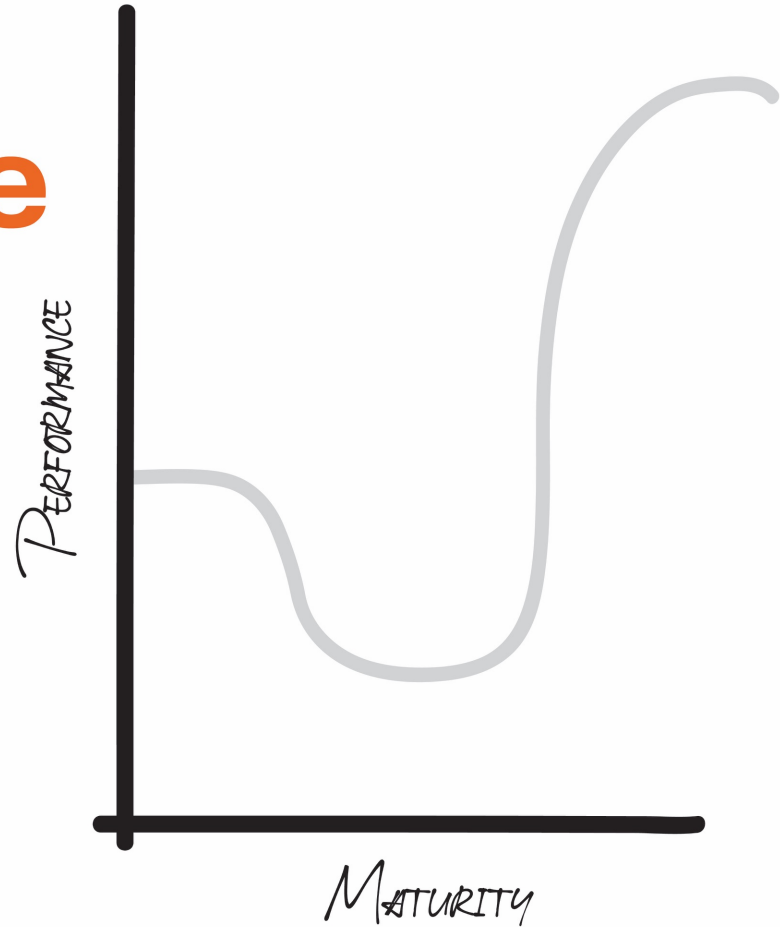
Team Performance Curve

PERFORMANCE

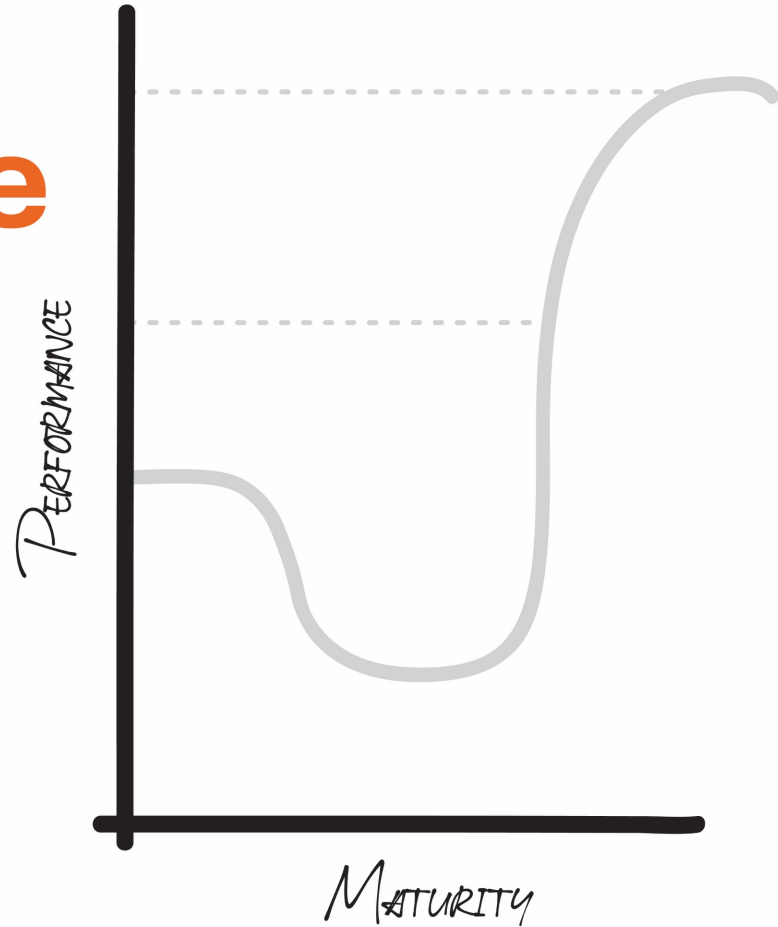
MATURITY



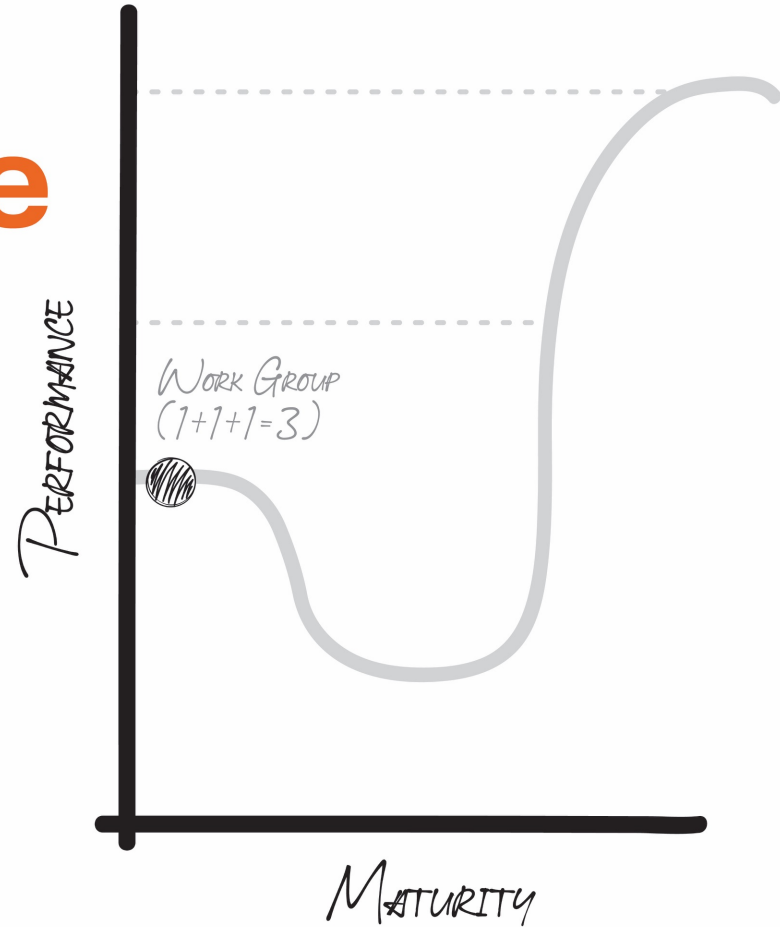
Team Performance Curve



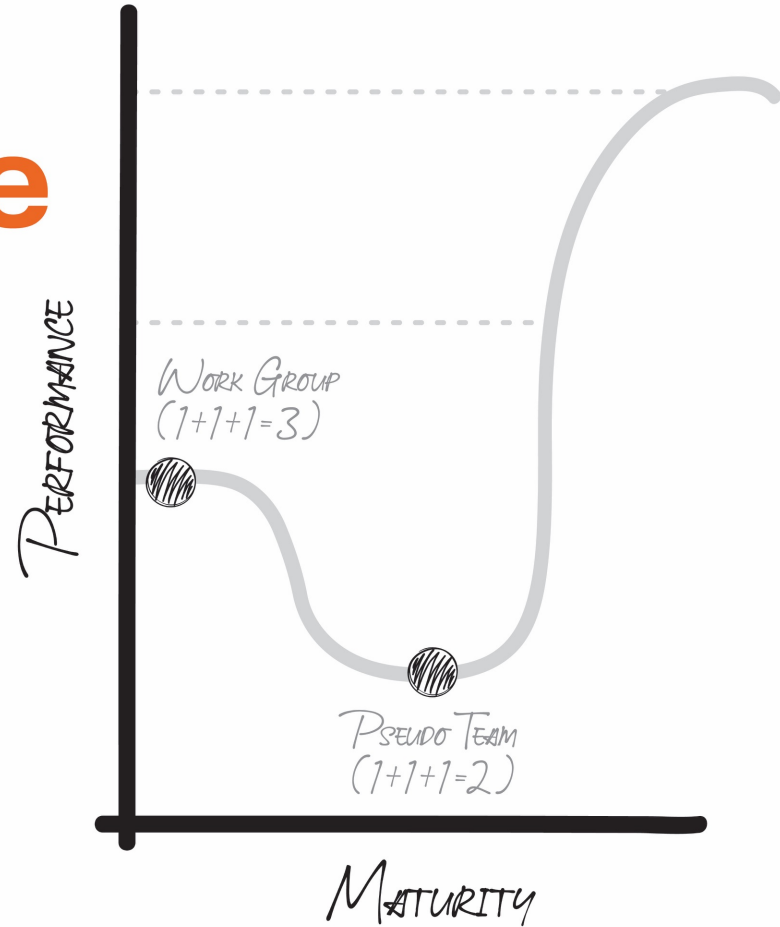
Team Performance Curve



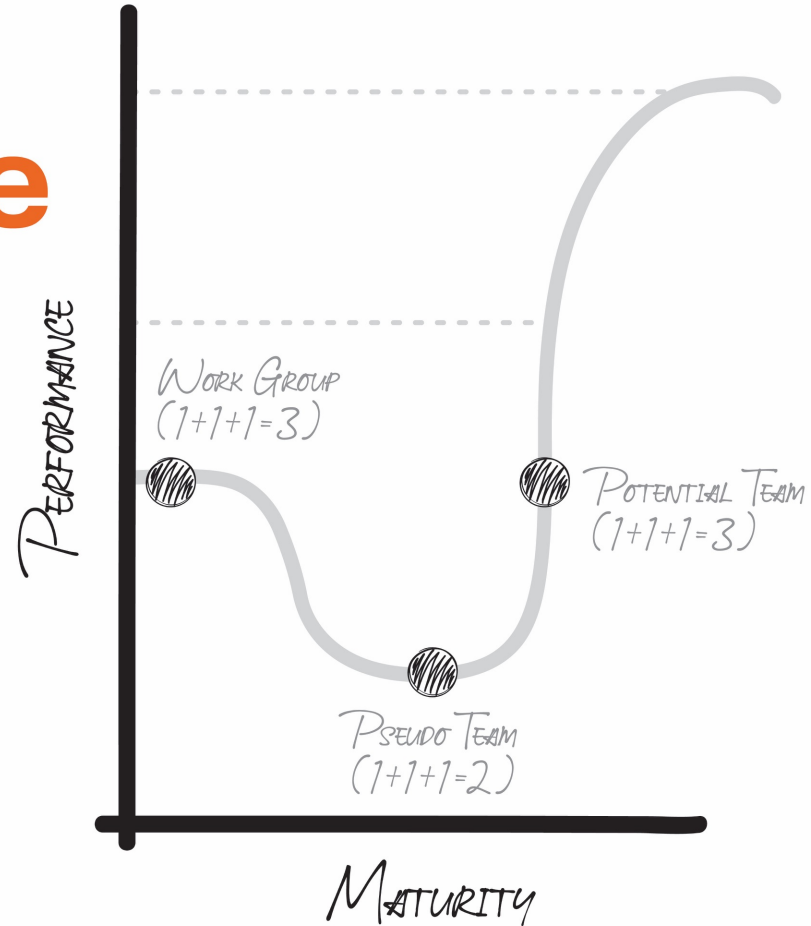
Team Performance Curve



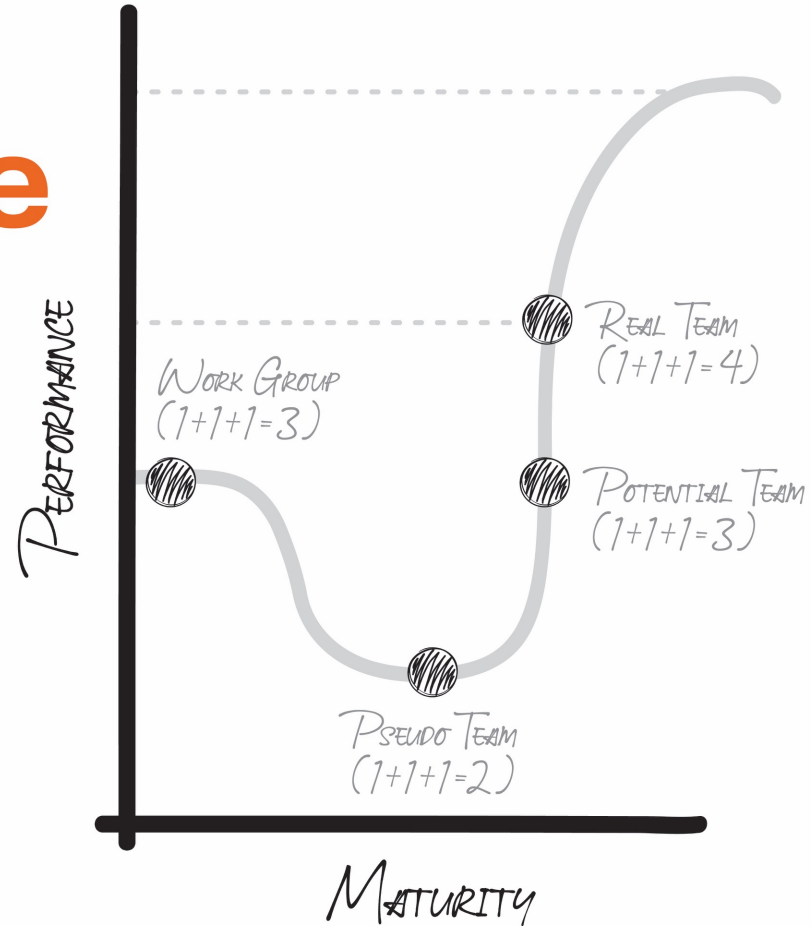
Team Performance Curve



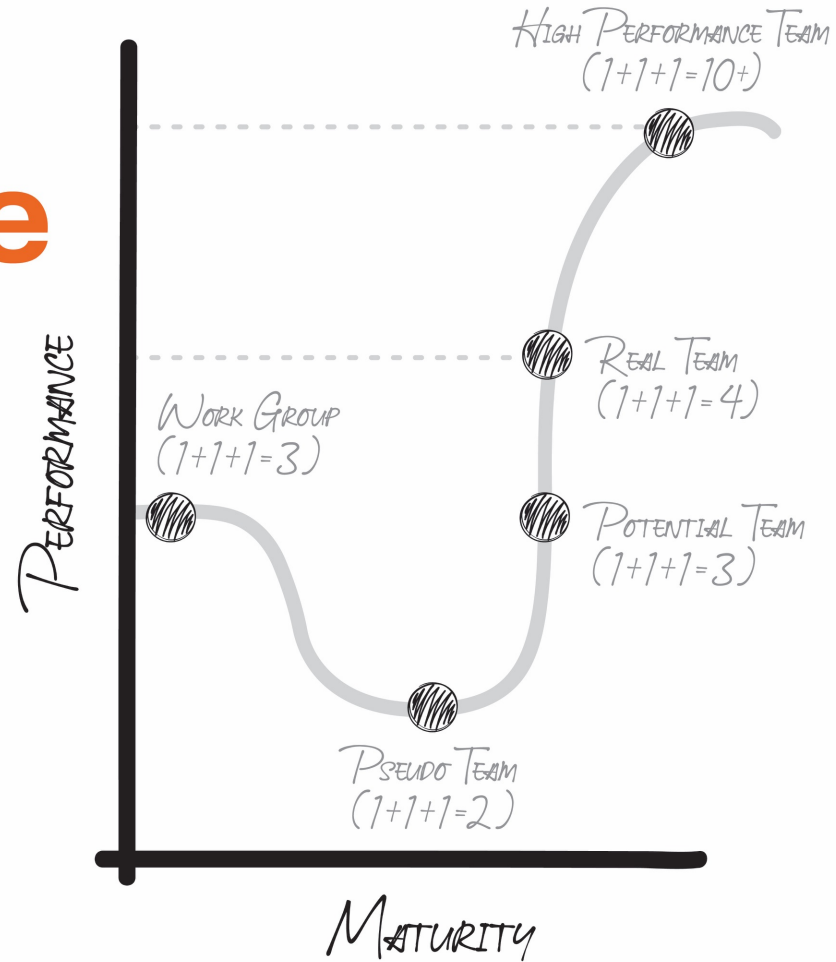
Team Performance Curve



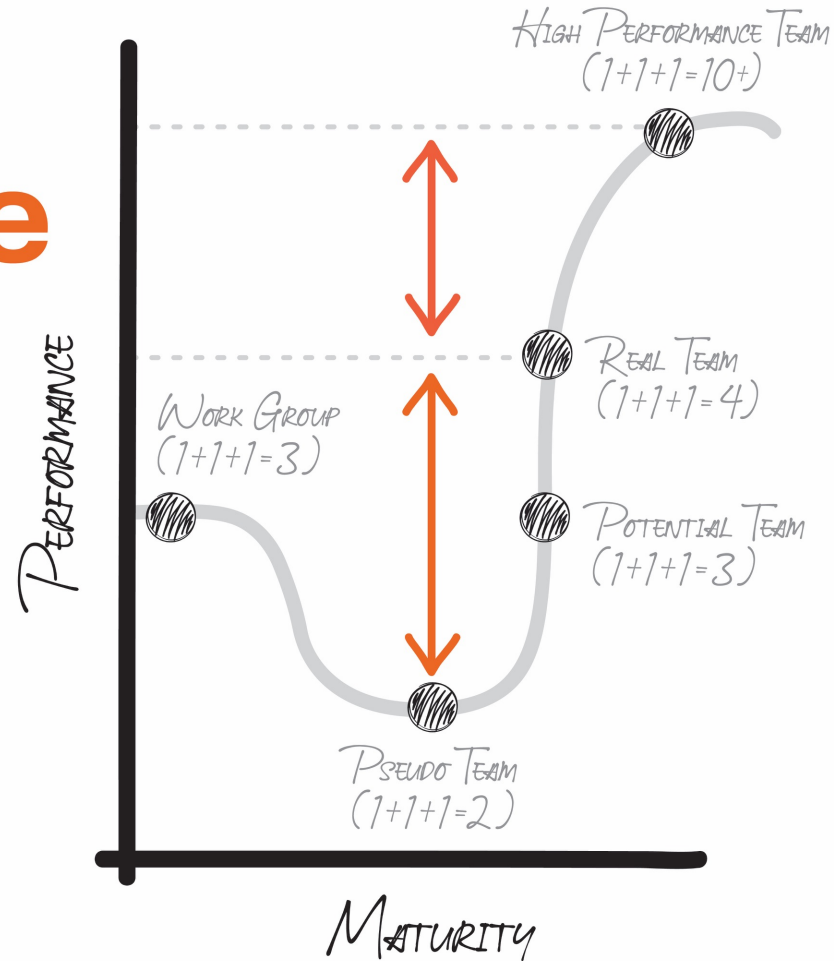
Team Performance Curve



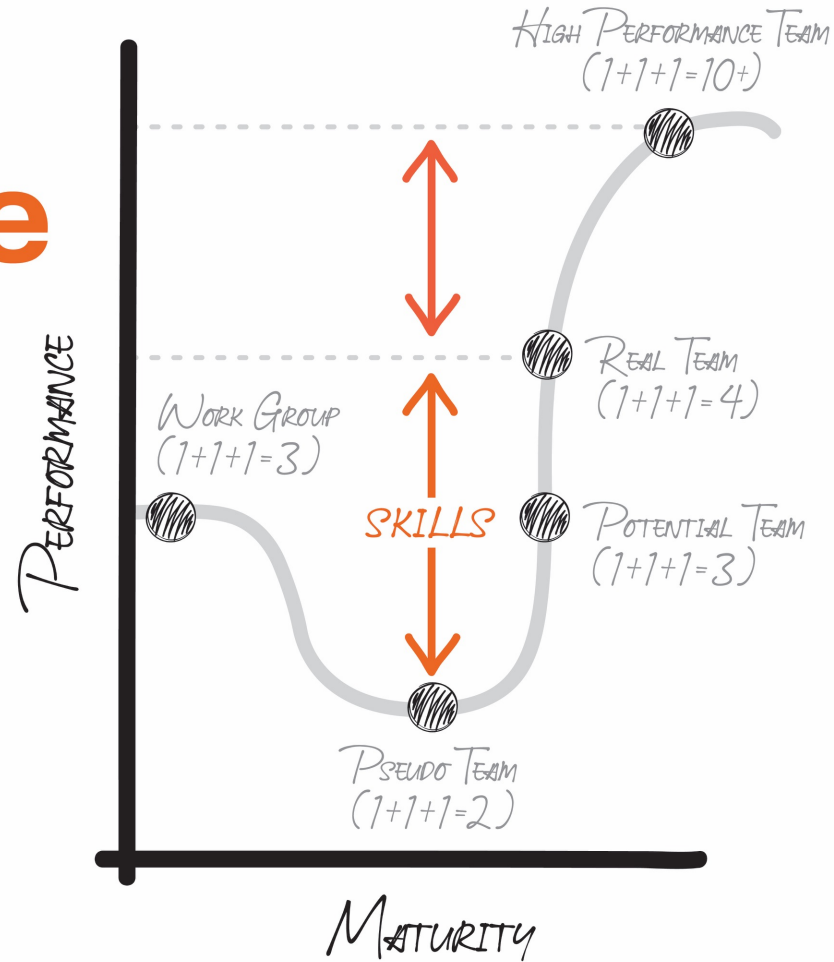
Team Performance Curve



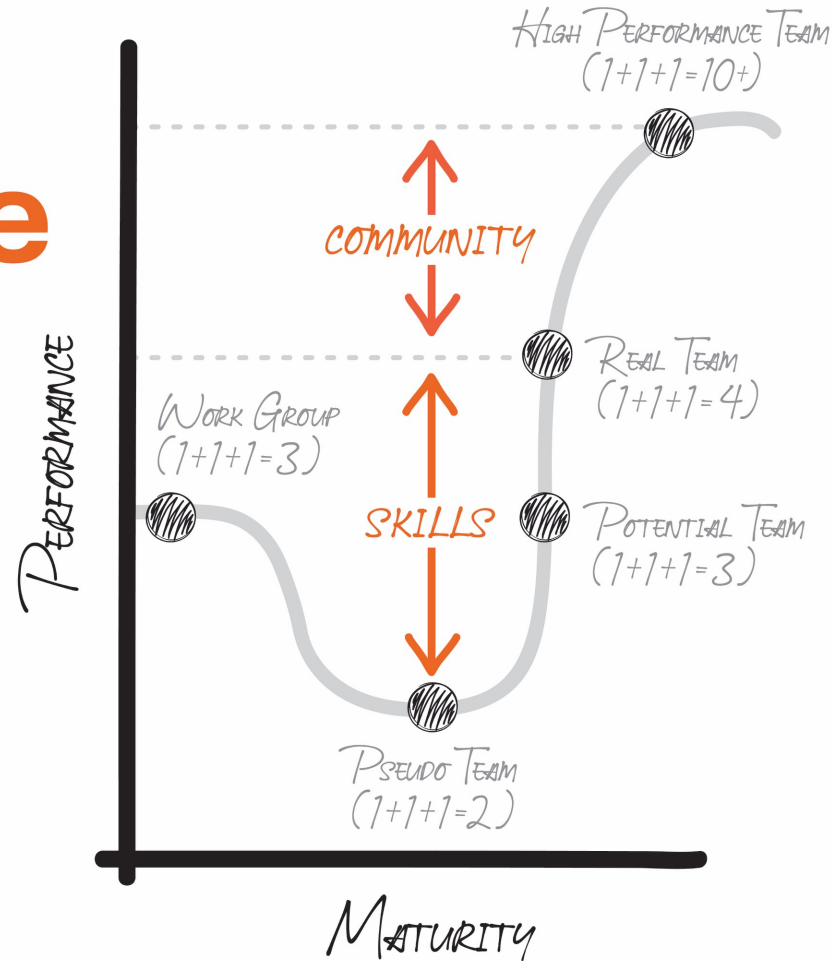
Team Performance Curve



Team Performance Curve



Team Performance Curve



Where is **YOUR**
team on the curve?



Lead Every Day **Operating** **System**





**What's your
plan to strengthen
your organization?**



Before we go any further...

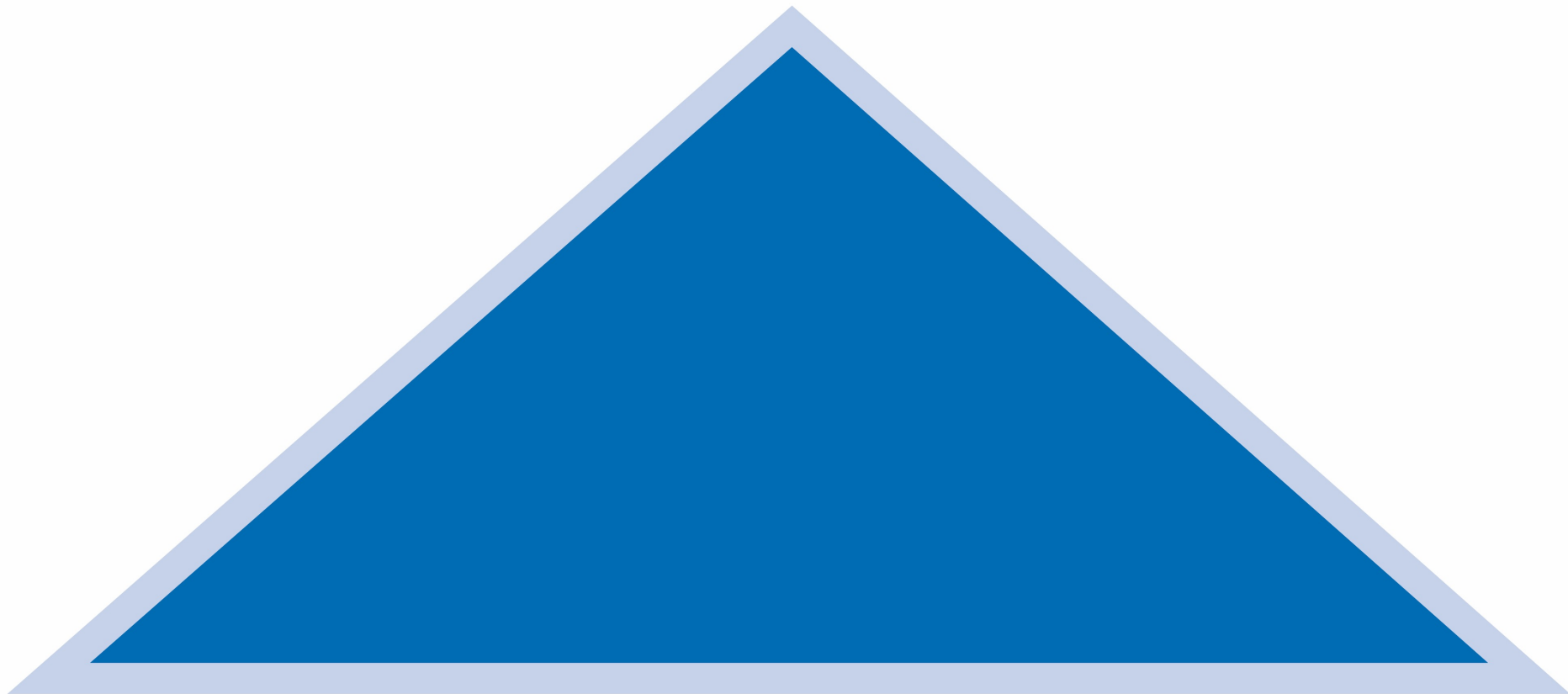


Before we go any further...

*“What is a **High Performance**
Organization?”*

Strengthen Your Organization

Strengthen Your Organization



— Lead Every Day —

Strengthen Your Organization



DEVELOP MORE LEADERS

— Lead Every Day —

Strengthen Your Organization



Strengthen Your Organization



Strengthen Your Organization





Why are so **few** leaders able to build a High Performance Organization?



Quicksand

QUICKSAND

- **Busyness**

QUICKSAND

- Busyness
- **Distractions**

QUICKSAND

- Busyness
- Distractions
- **Complexity**

QUICKSAND

- Busyness
- Distractions
- Complexity
- **Scarcity**

QUICKSAND

- Busyness
 - Distractions
 - Complexity
 - Scarcity
- Fear

QUICKSAND

- Busyness
- Distractions
- Complexity
- Scarcity
- Fear
- **Fatigue**

QUICKSAND

- Busyness
- Distractions
- Complexity
- Scarcity
- Fear
- Fatigue
- **Aimlessness**

QUICKSAND

- Busyness
- Distractions
- Complexity
- Scarcity
- Fear
- Fatigue
- Aimlessness
- **Success**

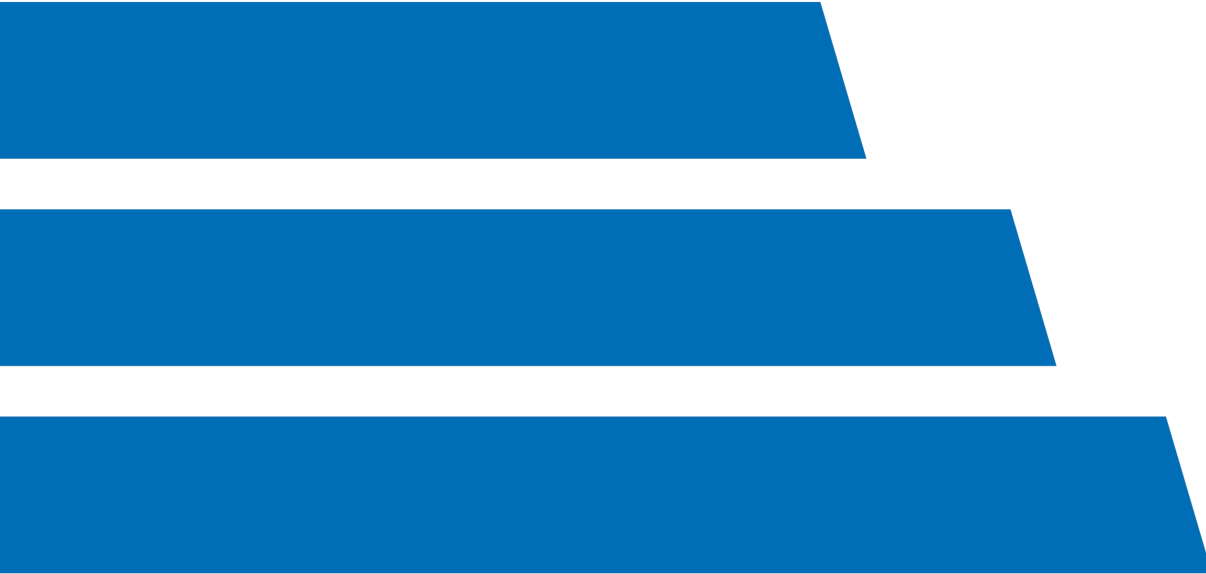
QUICKSAND

- Busyness
- Distractions
- Complexity
- Scarcity
- Fear
- Fatigue
- Aimlessness
- Success
- **And more...**



Anything that impedes
your effectiveness as a
leader is your Quicksand

Only Three Options



Only Three Options



SINK



Only Three Options



SINK

SWIM



Only Three Options



SINK

SWIM

ESCAPE





**Your choices hold
the key to your escape**



STOP and THINK

When do you have
dedicated time set
aside to **Reflect,**
Assess, and **Create?**



**A 12-year study from Harvard University
found CEO's invest
28% of their workweek alone.**

**The bigger your hopes,
dreams, obstacles, problems,
and challenges, the more
time you'll need to Reflect,
Assess, and Create.**

Pick a recently completed project, a current problem, or an emerging opportunity, and ask yourself **three questions...**





Reflect

What have we **learned**
thus far?





Assess

What are the **implications**
for today?





Create

What do we need to do
differently in the future?



Schedule a one-hour meeting with yourself for the next week. Put it on your calendar and protect it.



Lead Every Day **Operating System**



Lead Every Day

**Three Disciplines to Unleash the Passion
and Performance of Everyone Around You**

